

Building Material Operations Comparison Survey

A comprehensive review of expenses **AND** a salary survey in one tool!

This program allows you to quickly and easily evaluate your expenses and your salary structure in comparison to national and regional dealers.

FEATURES

- ◆ Web-based program with easy data entry. Definitions provided for categories so that analysis provides “apples to apples” comparisons.
- ◆ System auto-computes many numbers and highlights potential errors to prevent typographical errors from ruining your analysis.
- ◆ A secure environment that conforms to the high SSL standards required for e-commerce. Passwords are encrypted. Information is stored on a server that is ISO9001 compliant.
- ◆ More than 90 charts and graphs, many with industry benchmarks and tags showing which way you want your data to be trending.
- ◆ Ability to store your data from year to year, allowing you to see how you have improved (or not) over time.
- ◆ Created and managed by regional Lumber and Building Material associations you trust. Your data is safe, secure and confidential.
- ◆ Combines cost studies and salary surveys into one program.



HOW IT WORKS

- ◆ Complete this form and submit it with your payment.
- ◆ You will be sent a username and password, along with a web address.
- ◆ Go to the web address, enter your username and password, and view a tutorial or simply begin entering data.
- ◆ If you'd prefer to delegate the data entry to someone else in your company, you can create a user name and password for them, and determine how much or little they can do once they log in.
- ◆ As you enter data, you can do it all at once or save some and come back later. **All data must be entered by April 1, 2010.**
- ◆ After April 1, log back into the system to view or print your charts showing how your company compares to national and regional averages.

PAYMENT: \$200.00

Name _____

Address _____

City _____ ST _____ Zip Code _____

Phone (_____) _____ Fax (_____) _____

e-mail _____

Invoice Check # _____ VISA MC AMEX

Card # _____ Expiration Date ____/____/____

Security Code _____ (4 digits front of AMEX/3 digits back of VISA/MC)

Signature _____

Please fax your completed form to FBMA (352) 383-8756 or mail to:

FBMA, PO Box 65, Mount Dora, FL 32756-0065